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Dear Industry Members,

Attached you will find the Position Report for the month of August 2004.

Please note that the Beginning Inventory/Carryin figure for 8/1/04 reflects the actual loss and exempt figure for the 2003/2004 crop year. The actual loss and exempt of 2.11% versus the 4% forecasted L&E figure resulted in an upward adjustment of 19,551,143 pounds to the 8/1/04 beginning inventory for a total of 148,939,777 pounds. Attached is a graphical representation of the historical loss and exempt figures.

Total shipments for August 2004 were 78,676,895 pounds. This represents a historical record for total shipments for the month of August, as well as August records for domestic and export shipments.

Best regards,

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## **Almond Industry Position Report**

## August 2004

2004-200 Salable	05 Crop Year	Forecast Million Lbs.	2004-2005 8/1 - 8/31 Kernel Wt.	2003-2004 8/1 - 8/31 Kernel Wt.	% Change
1. (	Carryin August 1, 2004	148.9	148,939,777 *	162,044,967	-8.09%
	Crop Receipts to Date [4% Loss Exempt]	1,080.0 43.2	149,304,596 ( 5,972,184 )	46,468,524 ( <u>1,858,741</u> )	221.30%
	New Crop Marketable (2-3)	1,036.8	143,332,412	44,609,783	221.30%
	[Reserve] Total Supply (1+4-5)	<u>n/a</u> 1,185.7	<u>0</u> 292,272,189	<u>0</u> 206,654,750	41.43%
Shipments b	y Handlers				
7. 1	Domestic	300.0	29,561,626	24,583,754	20.25%
8. I	Export	<u>750.0</u>	<u>49,115,269</u>	42,034,984	16.84%
9.	Total Shipments	1,050.0	<u>78,676,895</u>	<u>66,618,738</u>	18.10%
10.	Forecasted Carryout	<u>135.7</u>			
11.	Computed Inventory (6-9)		213,595,294	140,036,012	52.53%
Commitment	ts (sold, not delivered)**				
	Domestic		140,356,912	100,401,783	39.80%
	Export		<u>199,286,713</u>	<u>113,093,261</u>	76.21%
14.	Total Commited Shipments		339,643,625	<u>213,495,044</u>	
15.	Uncommited Inventory (11-1	4)	( <u>-126,048,331</u> )	( <u>-73,459,032</u> )	71.59%

* Subject to verification through handler audits		**71% of handlers reported commitments, representing 85% of 03/04 Crop						
		MONTHLY REPORT OF SALABLE HANDLER SHIPMENTS						
		2004-2005	Crop Year	2003-2004 Crop Year				
		8/1 - 8/31	<u>8/1 - 8/31</u>	<u>8/1 - 8/31</u>	<u>8/1 - 8/31</u>			
DOMESTIC	Shelled	19,908,202	19,908,202	18,120,298	18,120,298			
	Manufactured	12,675,121	12,675,121	9,023,303	9,023,303			
	Products	292,140	292,140	220,014	220,014			
	Inshell	197,033	197,033	45,612	45,612			
	(Interhandler Transfers)	(2,247,775)	( 2,247,775)	( 697,051)	( 697,051)			
	(Industry Purchases)	( <u>1,263,095</u> )	( <u>1,263,095</u> )	( <u>2,128,422</u> )	( <u>2,128,422</u> )			
	TOTAL:	29,561,626	<u>29,561,626</u> 38%	<u>24,583,754</u>	<u>24,583,754</u> 37%			
EXPORT	Shelled	27,321,575	27,321,575	25,975,600	25,975,600			
	Manufactured	10,712,701	10,712,701	11,449,013	11,449,013			
	Inshell	11,080,993	11,080,993	<u>4,610,371</u>	<u>4,610,371</u>			
	TOTAL:	49,115,269	49,115,269 62%	42,034,984	<u>42,034,984</u> 63%			
NET SHIPMENTS		78,676,895	<u>78,676,895</u> <u>100%</u>	66,618,738	<u>66,618,738</u> <u>100%</u>			
ZEMPT/INEDIBLE SHIPMENTS		1,266,421	1,266,421	834,526	<u>834,526</u>			
Source: ABC F	Form 25				September 9, 2004			



# Almond Board of California Quality Control Receipts Report Industry Summary August 1, 2004 through August 31, 2004

	From ABC Form 1	From USDA Inspe	ction Certificates	% of Total	% Rejects	
Variety Name	Total Reciepts	Total Receipts	Total Inedibles	Receipts		
Aldrich	492,984	247,926	3,719	0.33%	1.50%	
Avalon	3,938	0	0	0.00%	0.00%	
Butte	762,858	366,157	4,016	0.51%	1.10%	
Butte/Padre	141,332	57,989	285	0.09%	0.49%	
Carmel	1,097,194	391,293	3,695	0.73%	0.94%	
Carrion	0	0	0	0.00%	0.00%	
Fritz	0	0	0	0.00%	0.00%	
Harvey	2,096	0	0	0.00%	0.00%	
Hashem	107,956	107,956	1,290	0.07%	1.19%	
Le Grand	48,619	48,619	3,288	0.03%	6.76%	
Livingston	64,850	11,291	88	0.04%	0.78%	
Marchini	0	0	0	0.00%	0.00%	
Merced	0	0	0	0.00%	0.00%	
Mission	21,955	0	0	0.01%	0.00%	
Mixed	267,606	325,216	63,962	0.18%	19.67%	
Mono	180,324	116,833	4,894	0.12%	4.19%	
Monterey	170,479	105,207	2,981	0.11%	2.83%	
Morley	0	0	0	0.00%	0.00%	
N43	0	0	0	0.00%	0.00%	
Neplus	36,994	12,085	588	0.02%	4.87%	
Nonpareil	141,772,171	90,182,597	1,481,586	94.95%	1.64%	
Norman	0	0	0	0.00%	0.00%	
Padre	668,123	381,547	1,308	0.45%	0.34%	
Peerless	262,094	0	0	0.18%	0.00%	
Price	1,491,196	956,545	13,071	1.00%	1.37%	
Ruby	0	0	0	0.00%	0.00%	
Sauret	28,266	32,210	829	0.02%	2.57%	
Savana	0	0	0	0.00%	0.00%	
Sonora	1,310,932	666,118	10,119	0.88%	1.52%	
Thompson	148,302	25,378	317	0.10%	1.25%	
Tokyo	0	0	0	0.00%	0.00%	
Wood Colony	173,833	82,824	1,112	0.12%	1.34%	
Major Varieties Sub Total:	149,254,102	94,117,791	<u>1,597,148</u>	<u>99.97%</u>	1.70%	
Minor Varieties Total:	<u>50,494</u>	<u>0</u>	<u>0</u>	0.03%	0.00%	
<b>Grand Total All Varieties</b>	149,304,596	<u>94,117,791</u>	<u>1,597,148</u>	100.00%	<u>1.70%</u>	

This report is subject to further verification of handler's receipts and further reconciliation of USDA incoming certificates

## Position Report August 2004

#### **EXPORT DELIVERIES BY DESTINATION**

Position Report		EXPORT DELIVERIES BY DESTINATION (Kernel Weight)											
August 2004		Crop Year 2004-2005					si weight)	Crop Year 2003-2004					
	+/-	08/01/04 through 8/31/04				08/01/03 through 8/31/03							
	•	Country		Shelled	Inshell	<u>%</u>	Country		Shelled	<u>inshell</u>	<u>%</u>		
Ne/America 6.81%	56.7%	Canada Mexico	Total	2,729,478 <u>572,350</u> <u>3,301,828</u>	44,160 <u>0</u> 44,160	5.65% 1.17%	Canada Mexico	Total	1,680,710 454,005 2,134,715	0 <u>0</u> <u>0</u>	4.00% 1.08%		
Central America 0.00%	0.0%	Others	Total	<u>***</u>	<u>0</u>	0.00%	Others	Total	<u>****</u> <u>0</u>	<u>0</u>	0.00%		
Caribbean 0.00%	0.0%	Others	Total	<u>***</u>	<u>0</u> <u>0</u>	0.00%	Others	Total	<u>***</u>	<u>o</u>	0.00%		
South America 0.00%	0.0%	Others	Total	<u>***</u>	<u>0</u> <u>0</u>	0.00%	Others	Total	<u>••••</u>	<u>0</u>	0.00%		
Western Europe 49.22%	2.4%	Belgium Denmark France Germany Greece Italy Netherlands Norway Spain Sweden United Kingdom Others	Total	722,156 394,015 3,225,724 4,145,597 595,000 2,199,000 1,766,800 374,250 8,394,256 423,300 1,561,648 290,900 24,092,646	0 0 17,095 0 16,744 15,476 0 0 30,593 0 0 0	1.47% 0.80% 6.60% 8.44% 1.25% 4.51% 3.60% 0.76% 17.15% 0.86% 3.18% 0.59%	Belgium Denmark France Germany Greece Italy Netherland Norway Spain Sweden United Kin Others		1,118,306 1,058,678 3,589,050 6,135,448 910,748 518,800 2,707,086 *** 5,467,050 241,375 1,519,500 318,800 23,584,841	0 0 0 0 32,400 0 0 0 0 0 32,400	2.66% 2.52% 8.54% 14.60% 2.17% 1.31% 6.44% 0.00% 13.01% 0.57% 3.61% 0.76%		
Eastern Europe 1.93%	-45.2%	Czech Republic Latvia Poland Russia Others	Total <sup>'</sup>	160,000 258,500 511,484 929,984	0 0 0 0 17,483 17,483	0.00% 0.00% 0.33% 0.53% 1.08%	Czech Rep Latvia Poland Russia Others	oublic Total	348,850 *** 742,000 639,235 1,730,085	0 0 0 0 0 <u>0</u>	0.00% 0.83% 0.00% 1.77% 1.52%		
Miccie East 6.85%	41.7%	Bahrain Israel Jordan Kuwait Lebanon Saudi Arabia United Arab Emir Others	ates Total	209,200 *** 444,750 2,460,250 178,275 3,292,475	0 0 0 0 0 9,076 62,700 0 71,776	0.00% 0.00% 0.43% 0.00% 0.00% 0.92% 5.14% 0.36%	Bahrain Israel Jordan Kuwait Lebanon Saudi Aral United Ara Others	bia ab Emirates Total	185,275 254,750 *** 205,000 627,000 787,750 229,038 2,288,813	0 26,628 18,000 0 40,896 0 0 85,524	0.00% 0.50% 0.65% 0.00% 0.49% 1.59% 1.87% 0.54%		
Asia 33.74%	47.4%	China India Indonesia Japan Malaysia Singapore South Korea Taiwan Thailand Others	Total	1,281,250 138,930 84,005 2,438,527 542,225 144,075 709,686 188,625 *** 194,000 5,721,323	470,168 10,380,359 0 1,389 0 0 0 0 0 1 0 1 10,851,916	3.57% 21.42% 0.17% 4.97% 1.10% 0.29% 1.44% 0.38% 0.00% 0.39%	China India Indonesia Japan Malaysia Singapore South Kor Taiwan Thailand Others		593,725 115,500 *** 3,304,800 *** 230,250 1,500,650 308,970 136,950 558,275 6,749,120	145,923 4,346,524 0 0 0 0 0 0 0 0 0 4,492,447	1.76% 10.62% 0.00% 7.86% 0.00% 0.55% 3.57% 0.74% 0.33% 1.33%		
New Zealand	n/a	New Zealand	Total	***	<u>0</u>	0.00%	New Zeala	and Total	248,600	<u>0</u>	0.59%		
0.00% Australia 0.43%	11.38%	Australia	Total	209,400	<u>0</u>	0.43%	Australia	Total	<u>188,000</u>	<u>0</u>	0.45%		
0.43% Africa 0.67%	-7.89%	Egypt South Africa Others	Total	106,600 162,225 <u>44,000</u> <u>312,825</u>	15,750 0 <u>0</u> 15,750	0.25% 0.33% 0.09%	Egypt South Afri Others	ca Total	200,400 120,330 <u>36,000</u> <u>356,730</u>	0 0 0 0	0.48% 0.29% 0.09%		
Others	n/a	Others	Total	<u>173,795</u>	<u>0</u>	0.35%	Others	Total	<u>143,709</u>	<u>0</u>	0.34%		
0.35% 100 00%		TOTAL DELIVER	RIES	38,034,276	11,080,993	100.00%	TOTAL D	<u>ELIVERIES</u>	<u>37,424,613</u>	<u>4,610,371</u>	<u>100.00%</u>		

#### Almond Board of California



